

## Message Text

UNCLASSIFIED

PAGE 01 DAMASC 05312 111015Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----077613 111148Z /20

R 101400Z SEP 78  
FM AMEMBASSY DAMASCUS  
TO USDOC WASHDC  
AMEMBASSY ATHENS  
INFO SECSTATE WASHDC 9612

UNCLAS DAMASCUS 05312

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BTIO, SY  
SUBJECT: FGT:PETROLEUM REFINING CONSULTANCY-MAJOR PROJECT.

1. 502/DAMASCUS/T-174
2. SEPTEMBER 1, 1978
3. DAMICHAUD
4. 502 SYRIA
5. N
6. THE MINISTRY OF PETROLEUM AND MINERAL RESOURCES, KHATEEB  
AL-ADAWI STREET, DAMASCUS
7. N/A
8. OCTOBER 19, 1978
9. 201-FOREIGN GOVERNMENT TENDER
10. SIC 73920

MINISTRY CALLING ON INTERNATIONAL CONSULTING FIRMS TO SUBMIT OFFERS ON FOLLOWING WORK:

A. ANALYTICAL STUDY FOR THE CURRENT SITUATION OF THE TWO REFINERIES: HOMS AND BANIAS, FROM THE POINT OF VIEW OF THE PROCESSES ADAPTED IN EACH REFINERY AND THE PROFITABILITY OF THE CHOSEN PROCESS SCHEME.

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B. SUGGESTING WAYS FOR IMPROVING THE ECONOMY OF EACH REFINERY BY CONVERTING OR ADDING NEW PROCESS OR ADAPTING NEW REFINING PHILOSOPHY.

C. A STUDY OF THE MOST ECONOMICAL CRUDE/CRUDE BLEND FROM THE CRUDES WHICH THE TWO REFINERIES ARE DESIGNED TO PRODUCE OR ANY OTHER POSSIBLE CRUDE/CRUDE BLEND THAT THE TWO

REFINERIES ARE ABLE TO USE. THIS STUDY MUST TAKE INTO CONSIDERATION THE LOCAL AND INTERNATIONAL PRICES FOR CRUDES AND PRODUCTS FROM BOTH REFINERIES AND ALSO THE LOCAL MARKET WHICH MUST BE SUPPLIED WITH ITS REQUIREMENTS FROM THESE PROJECTS.

BID BON 5 PERCENT OF THE TOTAL VALUE OF THE OFFER. PERFORMANCE BOND 10 PERCENT OF THE TOTAL VALUE OF THE CONTRACT. VALID FOR 90 DAYS FROM DEADLINE. DELAY PENALTY 1 PER THOUSAND OF OVERALL CONTRACT PRICE DAILY.

11. MODE OF PAYMENT: MINISTRY WILL PAY 15 PERCENT OF CONTRACT VALUE AS A DOWN PAYMENT WITHIN 30 DAYS IN EXCHANGE FOR BANK GUARANTEE FROM COMMERCIAL BANK OF SYRIA. TENDER BOOK OBTAINABLE FREE OF CHARGE FROM THE OFFICE OF THE VICE MINISTER FOR PETROLEUM AFFAIRS IN THE MINISTRY OF PETROLEUM AND MINERAL RESOURCES. KHATEEB AL-ADAWI STR. DAMASCUS. SEELYE

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NNN

## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Draft Date:** 10 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014